



BEST PRACTICES, LLC
BUSINESS EXCELLENCE BOARD

Actionable Insights for Informed Business Decision-Making

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WWW.BEST-IN-CLASS.COM/BEB

The BEB Advantage

- **Fast Turnaround.** Full-blown research studies, as well as targeted searches, interviews, and other focused advisory efforts can often be completed within 90 days.
- **Objectivity.** Our independent status and primary research orientation ensure our objectivity in both method and results.
- **Global Reach.** Long-standing relationships with pharmaceutical executives provide ready access to information throughout the industry.
- **Actionable Insight.** Our work sheds light on critical issues in a way that allows you to take informed action.

Best Practices, LLC
provides client organizations with access and intelligence for achieving world-class excellence. Our work is based on the principle that organizations can chart a course to superior economic performance by studying the best business practices, operating tactics and winning strategies of world-class companies.

The Business Excellence Board (BEB) is a **membership-based research and advisory service** that keeps busy pharmaceutical executives from reinventing the wheel.

This business research and advisory service gives pharmaceutical and biotechnology business leaders the objective, external perspective on vital issues needed to support informed decision-making and delineate relevant industry best practices.

Talk to us about becoming a member today to take advantage of a proven set of tools for business success, ranging from fast-cycle research solutions and advisory services to comprehensive studies of current pharma practices.

MEMBER SERVICES

As a member, you will receive access to a full suite of executive support solutions, including:

Custom Benchmark and Best Practice Research Projects

Custom studies can be built around your specific business issues and designed to collect the unique data you need. Years of working with executives at the top pharma companies have resulted in the trusted relationships required to share confidential information safely.

Assessments and Performance Gap Analyses

Assessments of your capability and readiness, measured against other leading companies, can be especially helpful in defending resource needs and providing a baseline for measuring improvement.

On-Site Briefings

Carefully designed workshops and presentations that articulate and apply best practices can support departmental initiatives in direct and indirect ways.

Ongoing Advisory Services

Actionable insights can come from literature reviews, case study development, conceptual slide creation, topical briefings, customized database research or primary data collection. Membership provides easy access to the services that meet both your short-term needs as well as long-term interests.

Online Access to \$35 Million Database

Access to our \$35 million library of original research, case studies, corporate site visits, and best practices can often provide useful information quickly and at any time of the day or night.